

Gemma D'Auria is a partner in McKinsey's Dubai office, having transferred from our New York office in 2008. She is a leader of our Organisation Practice and a core member of our Financial Institutions Practice. Since arriving in the Middle East, she has served leading financial institutions, principal investors, and family-owned businesses on wealth management and private banking, as well as on leadership and organisation topics.

Gemma is passionate about strengthening human capital, and she is deeply involved in McKinsey's work to support clients across the Middle East in building their people's capability and accelerating leadership development. For example, she conducted a comprehensive organisational review for a leading financial institution, including developing a talent strategy and high potentials programme for its top 150 employees. Gemma's recent engagements include leading a performance transformation effort for a leading private bank; leading the corporate reorganisation of a complex, multibillion-dollar family-owned business; and redesigning the governance framework for one of the largest retailers in the Middle East. Prior to joining McKinsey, Gemma worked in the Investment Banking division of JP Morgan in London, both in Mergers & Acquisitions and in Equity Capital and Derivative Markets.

PUBLISHED WORK

"McKinsey's global private banking survey 2013: Capturing the new generation of clients," McKinsey & Company, July 2013 (PDF–1.75 MB)

"McKinsey's global private banking survey 2012: Finding a new footing," McKinsey & Company, July 2012 (PDF–749 KB)

EDUCATION

Stanford University, Graduate School of Business

MBA

London School of Economics

BSc, government and economics

EXPERTISE

- Organization
- Financial Services
- Wealth & Asset Management